

# CORPORATE SERVICES



**BRI-STOR**  
systems

*Making vans work*

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## Our Mission

"Bri-Stor Systems Ltd takes great pride in improving specialist industries through design innovation, quality in service and product safety by converting light commercial vehicles for your specific requirements.

We will commit ourselves to your needs and help your business increase productivity. We offer solutions to improve standards and develop health and safety, all of this, while enhancing your company image.

In essence, we promise to provide a customer service that will benefit your business and the industry in which you work."

**Andrew Humphrey,**  
Group Managing Director





## Our Promise

*"We promise to provide a customer service that will benefit your business and the industry in which you work."*







**Bri-Stor Systems are market leading Light Commercial Vehicle Conversion specialists with over 35 years experience working with leading UK fleets.**

Our expertise extends over a wide spectrum of services from consultancy and design through to in house manufacture, livery application and vehicle de-fleet.

Our customer-centric approach to each project has seen us build long standing relationships with many of our large fleet customers. We aspire to be the complete conversion partner, offering a full turn key solution in a flexible and dynamic way.

Innovation is at the core of our business and we work closely with customers to quickly understand their specific requirements, developing custom products and solutions where required.

On-site manufacturing

On-site powder coating

In-house livery department

35-acre site with secure storage for 2000+ vehicles

Family owned, established 1983

Specialists in commercial vehicle conversion

8000+ LCV conversions per year



## Our Group

The Bri-Stor Group consists of **Bri-Stor Systems**, **Alpha Manufacturing** and **Atlas Coating**, all operating from one Midlands site.



Light Commercial Vehicle  
Converters.



Precision Sheet Metal  
Fabricators.



Industrial Powder Coating  
Service



# SERVICE OFFERING

Our service offering covers the entire LCV conversion spectrum, from off the shelf products such as racking, roof equipment, lifting equipment, lighting and accessories, all the way up-to fully bespoke conversion solutions. Our range of services encompasses the entire lifespan of the commercial vehicle from design to mid-life refurbishment, through to de-fleet or decommission.



## OFF THE SHELF

Our vast range of standard products includes racking ranges, roof equipment, lifting equipment, lighting and accessories. Our product offering caters for all sectors, commercial vehicles, budgets and fleet sizes. Whether you have a fleet of 10 or 1000, Bri-Stor have a solution for you.



## BESPOKE

We pride ourselves on being a complete solution partner to our customers. We are able to understand their specific needs and then conceptualise, manufacture and install a fully bespoke conversion solution as part of an end-to end integrated service.



## PARTNERSHIP

Whether an SME or national fleet, we see our role as conversion partner to our customers. We work closely with clients from start to finish to ensure an optimised solution every time. This approach has seen us consistently retain many of our customers, who trust us to deliver again and again.



## LIVERY

As part of our complete conversion offering, we're able to provide a full livery service from our in-house vehicle graphics department. Offering design, production and fitting on-site allows us to maintain the highest levels of quality. We are also able to offer an accident repair service.



## REFURBISHMENT

As part of Bri-Stor's end to end service, we are able to offer a fully managed, professional fleet refurbishment service. Our expert team will manage the entire process from logistics management, liaising with leasing companies or supply network, inspection, servicing and delivery.



## DE-FLEET

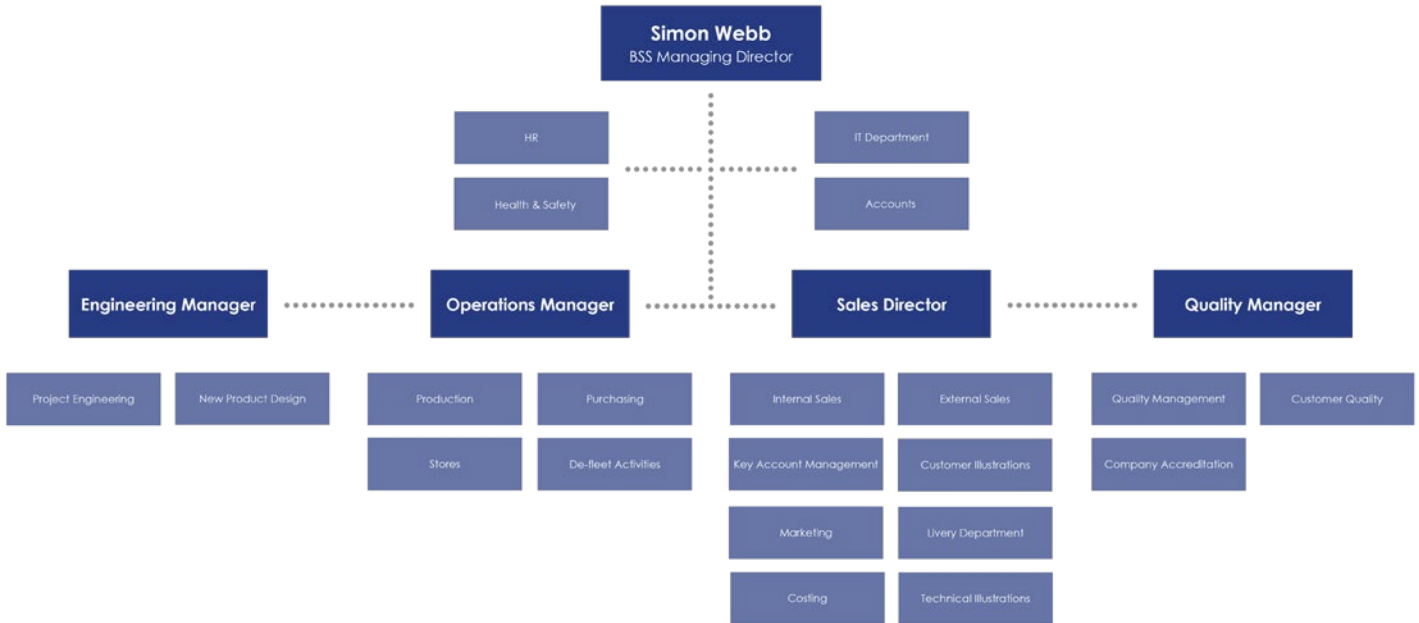
For end of life or pre-sale we can decommission vehicles, removing high value items and livery to pre-defined standards, arranging transport of items or disposal if required. Once complete, delivery to a pre-agreed location or the facilitation of the collection can be arranged.





Since 1983, we have grown to become a leading UK LCV converter and today we boast one of the most advanced operations in the market. From our state of the art manufacturing facilities, to our expert workforce, our capabilities are second to none. Continual investment and a focus on developing our people has been central to this evolution.

## Our Organisation



## Our Facilities

Based in Hixon, Staffordshire, we operate from the same 35 acre site as sister companies Alpha Manufacturing and Atlas Coating.

We have developed our site and services to eliminate unnecessary vehicle movements in order to make the conversion process run as efficiently as possible.

Additional products and services such as auto-electrics, security systems, spray lining, vehicle livery and re-finishing are also offered to completely satisfy your requirements.

We also have dedicated facilities for de-fleet, refurbishment, prototype and vehicle handover.



Established 1983

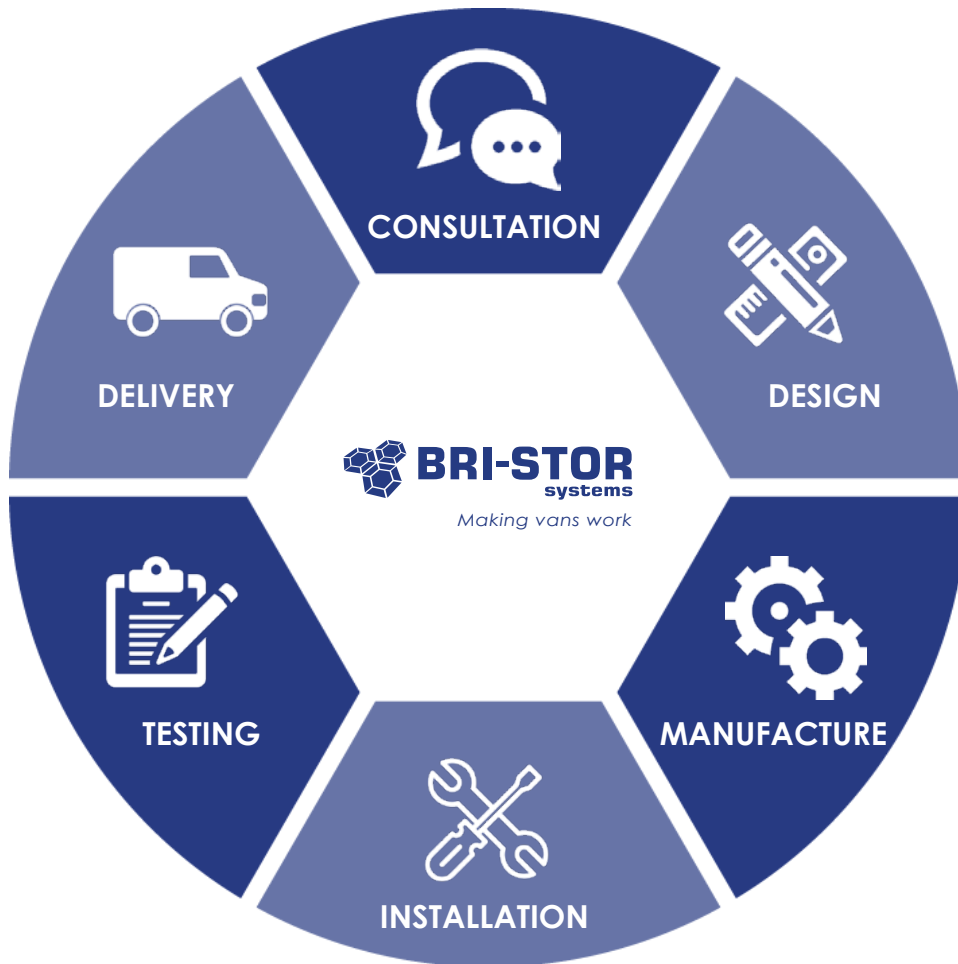
35 Acre Midlands site

State of the art facilities



# END-TO-END SERVICE

Whether you have a single vehicle or a fleet of hundreds, we guarantee the highest level of customer service. We pride ourselves on our ability to offer bespoke vehicle conversion and storage solutions that suit your fleet requirements and enhance your business through increased productivity.



Every project that we undertake follows a thorough stage-by-stage process to completion.

Initial consultation and strong communication at the design stage is key to the eventual success of every Bri-Stor project.

Our award winning in-house manufacturing capabilities, engineering knowledge and stringent product testing ensures the highest quality throughout production.

Finally, we are able to offer a fully managed, flexible and reliable logistics and delivery service.



## CONSULTATION

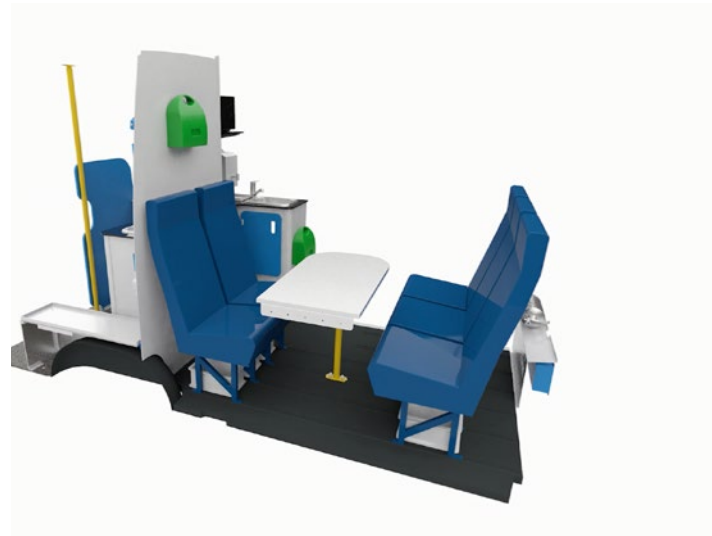
Dynamic consultancy is at the heart of our achievement. Our sales team take a genuine interest in your business, giving each project the same level of care and attention. We take the time to understand your business requirements, enabling us to give practical and innovative support that really transforms your project.





## DESIGN

We use the latest 3D modelling software which enables us to produce computer generated examples of your full concept before it is manufactured. This gives you the opportunity to preview your design solution prior to manufacture and delivers a direct saving in both cost and time. Once a design has been agreed with our fleet customers we will commit to creating a prototype vehicle to present our concept.



## MANUFACTURE

Unique to our industry, we are able to manufacture 100% of components used in our conversions. Our in-house manufacturing facility operates some of the most technically advanced sheet metal processing machinery available, thanks to our commitment to continual investment. This allows us to keep control of quality and offer better value for money to our customers.



### Key Features

Cutting edge machinery

ISO 9001/14001 certified

£1 million + invested annually







## END-TO-END SERVICE



### INSTALLATION

Our specialist engineers and qualified installation technicians treat all vehicles with a high level of care and attention. With over 35 years experience, you can be assured that we will complete each conversion to the highest standards and in a professional manner, in accordance with industry regulations. Quality checks are completed at every stage of the conversion and every detail of the vehicle is examined rigorously and signed off before being handed over.



### TESTING

All of our products are manufactured on-site in Staffordshire to the highest specification and are subject to stringent quality checks. We conduct the following tests on all of our products:

- Bulkhead load and impact assessment
- Fastener load capacity
- Racking durability testing
- Body shell load capacity
- Finite element analysis (FEA)
- Failure mode and effects analysis
- Crash testing simulation



### DELIVERY

A tailored service package can add real value to your project. We can offer complete management of logistics on your behalf and strive to keep vehicle movements to an absolute minimum as we are located near to major motorway networks. Vehicle movements can be expensive, so as part of our commitment to you, we work in partnership with vehicle manufacturers and leasing companies to keep costs to a minimum. We are authorised to receive vehicles directly from manufacturers and believe that this process efficiency is vital. This superior service delivers time and cost savings.





## Legislation and Compliance

To ensure compliance with the latest European legislation, we hold a Conformity of Production certificate of approval from the VCA. We also hold Letters of Association with key vehicle manufacturers which enables us to undertake vehicle Type Approval conversions to European Standards (ECWVTA) and UK Small Series (NSSTA). For fast track conversions outside the scope of full Type Approval, we are certified to use the VCA Enhancement scheme which ensures compliance for the majority of our conversions.

**For specialist conversions in low volumes we offer an IVA inspection and certification service.**

**Our aim throughout is to advise and assure our customers that all vehicle conversions have full legislative compliance.**

## New Product Development

Our dedicated Engineering and New Product Development departments are continuously developing new products to help optimise our conversions for our customers. Innovative products such as those within our Easi range, are designed to make working life as straight forward as possible for operatives and end users.



### Our Innovations

Low-Side Hardtop

Solar-Loo Facility

Welfare Vehicles and Facilities

 **EasiLoad 3**

 **EasiStor**

 **EasiLift**





### Quality

By investing in our Quality department, we have maintained our operating performances in accordance with the ISO 9001, ISO 14001 and TS 16949 accreditations.

We adopt the same working standards with every project. All vehicles follow a stringent quality sign off process and are monitored throughout the various stages of build before undergoing a final inspection. Our support does not end here, our technical team are always on hand to offer guidance and support to end users in the field.

We also operate a mobile service team which enables us to visit end users nationally to carry out warranty work and scheduled maintenance.

All our storage products carry a comprehensive 3-year warranty.

### Project Management

We provide a fully integrated project management service for all of our customers. This package will support you every step of the way, from consultation to design, manufacture and installation, right through to delivery.

An experienced account manager is assigned to each customer account and will give you the support needed throughout your project.

As innovators we continually evolve our products and services by embracing new technologies and practices. We stand firmly at the forefront of the industry and take great pride in our commitment to your individual needs.

### Added Value

We understand and recognise the advantages of offering you a wide range of products and services by continuously developing our offering, including:

- Design, production and application of vehicle livery
- Vehicle spray lining
- Automotive re-finishing and body repair
- Auto-electrical power systems
- Security enhancements
- Seat conversions

**Order Processing**

**Initial Project Planning**

**Management of Contractors**

**Progress Reporting**

**KPI Analysis**

**Technical Support**

**Maintenance Planning**



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